



**THE 2015
STATE OF WOMEN-OWNED
BUSINESSES:
SUMMARY TABLES**

Commissioned by American Express OPEN
A Summary of Important Trends, 1997-2015



SUMMARY TABLES

State Trends

Top Ten States: Number of Women-Owned Businesses, 2015			
State	Number of Women-Owned Firms	2015 Rank	1997 Rank
California	1,219,500	1	1
Texas	825,400	2	3
New York	745,600	3	2
Florida	616,200	4	4
Illinois	402,700	5	5
Georgia	338,100	6	10
Pennsylvania	315,600	7	7
Ohio	292,400	8	6
Michigan	289,300	9	8
North Carolina	276,300	10	12

Top Ten States for Women-Owned Firms: A Ranking of Growth in Number & Economic Clout					
State	Number	Revenue	Employment	Combined Rank, 2015	Combined Rank, 2012
North Dakota	4	1	2	1	5
Wyoming	15	2	5	2	1
District of Columbia	23	3	1	3	1
Arizona	20	10	3	4	4
Georgia	1	25	13	4	8
Nevada	7	11	12	4	1
Maryland	8	22	9	7	7
Texas	2	20	24	8	15
Utah	11	4	30	8	11
Hawaii	18	26	6	10	12

Rank of States by Growth in Number & Economic Clout of Women-Owned Firms, 1997-2015							
State	# of Firms		Revenues		Employment		Combined Economic Clout Rank
	Growth	Rank	Growth	Rank	Growth	Rank	
Alabama	86.4%	9	72.8%	31	4.4%	39	27
Alaska	14.2%	51	102.8%	15	23.5%	17	31
Arizona	66.8%	20	111.6%	10	54.2%	3	4
Arkansas	73.1%	16	97.9%	19	-6.8%	45	28
California	74.1%	14	80.6%	27	6.9%	35	23
Colorado	64.4%	22	105.0%	13	7.5%	32	19
Connecticut	42.1%	43	80.2%	28	20.9%	22	35
Delaware	49.3%	32	75.4%	30	-4.6%	44	42
District of Columbia	63.8%	23	185.4%	3	84.2%	1	3
Florida	82.4%	12	67.8%	35	30.5%	11	16
Georgia	132.2%	1	89.7%	25	29.2%	13	4
Hawaii	70.1%	18	82.6%	26	39.7%	6	10
Idaho	53.7%	30	99.4%	17	38.0%	8	14
Illinois	68.0%	19	33.7%	48	-21.4%	49	45
Indiana	37.7%	45	93.0%	23	25.4%	15	31
Iowa	27.4%	49	-4.6%	51	-26.4%	50	51
Kansas	32.1%	48	55.8%	43	27.4%	14	41
Kentucky	59.9%	24	48.9%	46	-12.9%	47	46
Louisiana	76.6%	13	155.3%	6	-7.8%	46	18
Maine	36.3%	47	14.4%	50	6.9%	36	49
Maryland	87.0%	8	93.3%	22	33.1%	9	7
Massachusetts	49.0%	34	102.9%	14	16.2%	23	21
Michigan	56.7%	27	27.4%	49	11.6%	29	41
Minnesota	40.8%	44	68.7%	34	22.8%	19	38
Mississippi	88.7%	6	64.9%	37	7.0%	34	25
Missouri	46.3%	38	61.5%	39	7.7%	31	43
Montana	44.6%	39	115.5%	9	49.7%	4	12
Nebraska	48.8%	35	90.6%	24	24.2%	16	22
Nevada	88.2%	7	108.4%	11	30.4%	12	4
New Hampshire	49.3%	33	156.5%	5	14.7%	26	17
New Jersey	58.3%	25	58.2%	40	5.9%	37	39
New Mexico	54.5%	29	100.4%	16	4.5%	38	31
New York	89.2%	5	72.4%	32	2.1%	40	25
North Carolina	97.5%	3	51.8%	45	22.3%	20	20

Rank of States by Growth in Number & Economic Clout of Women-Owned Firms, 1997-2015							
State	# of Firms		Revenues		Employment		Combined Economic Clout Rank
	Growth	Rank	Growth	Rank	Growth	Rank	
North Dakota	89.3%	4	234.7%	1	77.3%	2	1
Ohio	42.6%	41	67.3%	36	-1.1%	42	47
Oklahoma	47.7%	36	123.9%	8	32.7%	10	13
Oregon	57.2%	26	71.5%	33	12.4%	28	33
Pennsylvania	55.5%	28	64.1%	38	21.5%	21	33
Rhode Island	46.3%	37	34.5%	47	-31.0%	51	50
South Carolina	86.0%	10	51.9%	44	0.0%	41	37
South Dakota	42.3%	42	143.8%	7	39.6%	7	15
Tennessee	72.0%	17	79.3%	29	-18.9%	48	36
Texas	116.4%	2	95.6%	20	15.4%	24	8
Utah	85.3%	11	182.3%	4	8.8%	30	8
Vermont	36.8%	46	57.1%	42	-2.4%	43	48
Virginia	66.6%	21	107.6%	12	23.1%	18	11
Washington	50.8%	31	94.8%	21	12.9%	27	27
West Virginia	25.7%	50	98.5%	18	15.3%	25	35
Wisconsin	44.6%	40	58.1%	41	7.5%	33	44
Wyoming	73.1%	15	220.4%	2	43.4%	5	2

Note: Combined economic clout rank is an averaging of the individual rankings in the number, revenue and employment growth of women-owned firms between 1997 and 2015.

Metropolitan Area Trends

Top Ten Metro Areas: Number of Women-Owned Businesses, 2015			
Metropolitan Area	Number of Women-Owned Firms	2015 Rank	2002 Rank
New York NY/NJ	676,700	1	1
Los Angeles CA	436,900	2	2
Chicago IL	305,000	3	3
Miami FL	224,100	4	4
Dallas TX	221,100	5	6
Washington DC/MD/VA	203,600	6	5
Atlanta GA	202,900	7	8
Houston TX	188,100	8	10
San Francisco CA	155,400	9	7
Philadelphia PA/DE/NJ	153,900	10	11

Top Ten Metro Areas for Women-Owned Firms: A Ranking of Growth in Number & Economic Clout					
Metropolitan Area	Number	Revenue	Employment	Combined Rank, 2015	Combined Rank, 2012
San Antonio TX	1	11	1	1	2
Portland OR	12	2	3	2	10
Houston TX	4	1	13	3	3
Atlanta GA	3	10	8	4	9
Riverside CA	7	7	9	5	4
Tampa/St. Petersburg FL	6	15	4	6	7
Sacramento CA	17	3	6	7	4
Washington DC/MD/VA	8	8	10	7	1
Dallas TX	2	4	21	9	8
Seattle WA	19	6	2	9	11

Rank of Metropolitan Areas by Growth in Number & Economic Clout of Women-Owned Firms, 2002-2015							
State	# of Firms		Revenues		Employment		Combined Economic Clout Rank
	Growth	Rank	Growth	Rank	Growth	Rank	
Atlanta GA	63.5%	3	55.1%	10	32.5%	8	4
Baltimore MD	53.3%	5	50.7%	12	28.8%	11	11
Boston MA	22.0%	21	29.1%	19	-11.3%	23	22
Chicago IL	41.8%	10	28.9%	20	-1.7%	19	19
Dallas TX	73.6%	2	90.6%	4	-7.4%	21	9
Denver CO	39.3%	11	82.2%	5	9.6%	14	12
Detroit MI	32.9%	14	6.2%	25	35.7%	5	14
Houston TX	60.1%	4	130.1%	1	15.2%	13	3
Los Angeles CA	26.5%	18	47.9%	14	6.6%	16	17
Miami FL	35.0%	13	28.5%	21	-10.3%	22	21
Minneapolis/St. Paul MN	21.9%	23	40.4%	16	33.9%	7	16
New York NY	32.5%	15	32.6%	18	-4.5%	20	20
Philadelphia PA/NJ/DE	42.0%	9	56.4%	9	4.0%	17	13
Phoenix AZ	22.7%	20	49.6%	13	18.8%	12	15
Pittsburgh PA	19.4%	24	18.5%	23	-0.8%	18	23
Portland OR	35.5%	12	108.3%	2	42.6%	3	2
Riverside CA	47.5%	7	66.2%	7	31.6%	9	5
Sacramento CA	28.0%	17	101.6%	3	35.4%	6	7
St. Louis MO	10.1%	25	21.9%	22	-19.5%	24	24
San Antonio TX	97.0%	1	52.6%	11	60.9%	1	1
San Diego CA	29.4%	16	38.3%	17	8.5%	15	17
San Francisco CA	22.0%	22	18.1%	24	-20.8%	25	24
Seattle WA	25.5%	19	70.2%	6	42.9%	2	9
Tampa/St. Petersburg FL	52.2%	6	47.5%	15	39.8%	4	6
Washington DC	44.8%	8	66.1%	8	29.4%	10	7

Note: Combined economic clout rank is an averaging of the ranks in the number, revenue and employment growth of women-owned firms between 2002 and 2015.

Industry Trends

Concentration and Distribution of Women-Owned Firms by Industry Sector		
Industry Sector (with 2%+ women-owned firms)	Concentration Within Industry	Distribution Across Industries
Construction	7.4%	2.3%
Wholesale Trade	19.4	1.6
Retail Trade	32.1	9.5
Transportation and Warehousing	11.4	1.8
Finance & Insurance	19.7	2.1
Real Estate	26.1	8.3
Professional/Scientific/Technical Services	29.2	13.3
Administrative, Support & Waste Mgmt Svcs	37.4	10.5
Educational Services	44.9	4.9
Health Care & Social Assistance	52.8	16.8
Arts, Entertainment, Recreation	30.7	4.9
Accommodation & Food Service	24.7	2.4
Other Services	41.6	15.5
All Other Industries (with <2%)	18.9	6.1
Total, all industries	30.0	100.0

Firms Owned by Women of Color

Average Size of Women-Owned Firms by Race/Ethnicity			
Race/Ethnicity	Number of Firms	Avg. # Employees (other than owner)	Avg. Revenues per Firm
All women-owned firms	9,410,800	0.8	\$155,477
All minority-owned	3,111,300	0.5	86,199
African American	1,319,400	0.2	39,893
Asian American	714,100	1.0	170,723
Latina	1,094,400	0.4	68,479
Native American/Alaska Native	125,800	0.3	81,849
Native Hawaiian/Pacific Islander	21,200	0.8	96,877
Non-Minority	6,299,500	1.0	189,694

Note: Subgroup numbers add up to more than total because multi-racial women-owned firms are counted in each category.

TREND TABLES

Table 1: Trend in Number of U.S. Enterprises, 1997-2015				
	Women-Owned Firms			
	1997	2002	2007	2015 (est.)
Total US				
Number of Firms	5,417,034	6,489,483	7,793,139	9,410,800
Employment	7,076,081	7,146,229	7,579,876	7,922,900
Sales (\$000)	\$818,669,084	\$940,774,986	\$1,202,115,758	\$1,463,166,300
% share #	26.0%	28.2%	28.7%	30.0%
% share E	6.8%	6.5%	6.4%	6.1%
% share \$	4.4%	4.2%	4.0%	3.8%
	Women- and Equally-Owned Firms			
	1997	2002	2007	2015 (est.)
Total US				
Number of Firms	9,058,297	9,182,654	12,396,394	14,669,000
Employment	15,360,618	12,809,682	15,732,526	15,985,700
Sales (\$000)	\$1,762,549,668	\$1,672,222,030	\$2,485,516,899	\$2,977,713,000
% share #	43.5%	40.0%	45.7%	46.7%
% share E	14.9%	11.6%	13.3%	12.4%
% share \$	9.5%	7.4%	8.2%	7.8%
	Men-Owned Firms			
	1997	2002	2007	2015 (est.)
Total US				
Number of Firms	11,374,194	13,184,033	13,906,658	15,630,800
Employment	43,532,114	42,428,508	41,701,315	40,454,900
Sales (\$000)	\$6,635,374,691	\$7,061,026,736	\$8,574,060,362	\$9,893,917,600
% share #	54.6%	57.4%	51.3%	49.8%
% share E	42.1%	38.3%	35.2%	31.4%
% share \$	35.8%	31.2%	28.4%	26.0%
	Equally-Owned Firms			
	1997	2002	2007	2015 (est.)
Total US				
Number of Firms	3,641,263	2,693,171	4,603,255	5,258,200
Employment	8,284,537	5,663,453	8,152,650	8,062,900
Sales (\$000)	\$943,880,584	\$731,447,044	\$1,283,401,141	\$1,514,546,700
% share #	17.5%	11.7%	17.0%	16.8%
% share E	8.0%	5.1%	6.9%	6.3%
% share \$	5.1%	3.2%	4.3%	4.0%

Table 1: Trend in Number of U.S. Enterprises, 1997-2015 (cont'd.)				
	All Privately-Held Firms			
	1997	2002	2007	2015 (est.)
Total US				
Number of Firms	20,439,934	22,480,432	26,304,486	30,297,100
Employment	58,901,815	55,427,792	57,260,527	56,143,100
Sales (\$000)	\$8,392,001,047	\$8,793,351,161	\$10,979,477,627	\$12,741,031,700
% share #	98.2%	97.8%	97.0%	96.5%
% share E	57.0%	50.0%	48.3%	43.5%
% share \$	45.2%	38.9%	36.4%	33.5%
	Publicly-Traded/Other Firms			
	1997	2002	2007	2015 (est.)
Total US				
Number of Firms	382,000	494,253	805,533	1,093,900
Employment	44,458,000	55,358,624	61,352,899	72,854,900
Sales (\$000)	\$10,161,242,000	\$13,833,816,063	\$19,196,411,634	\$25,347,555,100
% share #	1.8%	2.2%	3.0%	3.5%
% share E	43.0%	50.0%	51.7%	56.5%
% share \$	54.8%	61.1%	63.6%	66.5%
	All Firms			
	1997	2002	2007	2015 (est.)
Total US				
Number of Firms	20,821,934	22,974,685	27,110,019	31,390,900
Employment	103,359,815	110,786,416	118,613,426	128,998,100
Sales (\$000)	\$18,553,243,047	\$22,627,167,224	\$30,175,889,261	\$38,088,586,800
% share #	100%	100%	100%	100%
% share E	100%	100%	100%	100%
% share \$	100%	100%	100%	100%



Table 2: Trend in Number, Employment & Revenues of Women-Owned Firms, 1982-2015							
	1982	1987	1992	1997	2002	2007	2015 (est.)
Number of Firms							
Women-owned	2,884,450	4,114,787	6,406,715	5,417,034	6,489,483	7,793,139	9,410,800
All firms	12,059,950	13,695,480	19,286,512	20,821,934	22,974,685	27,110,019	31,390,900
% share WOB	23.9%	30.0%	33.2%	26.0%	28.2%	28.7%	30.0%
Employment							
Women-owned	1,354,588	3,102,685	13,217,066	7,076,081	7,146,229	7,579,876	7,922,900
All firms	NA	19,853,333	90,355,015	103,359,815	110,786,416	118,613,426	128,998,100
% share WOB	NA	15.6%	14.6%	6.8%	6.5%	6.4%	6.1%
Revenues (\$000)							
Women-owned	\$98,291,513	\$278,138,117	\$1,574,090,352	\$818,669,084	\$940,774,986	\$1,202,115,758	\$1,463,166,300
All firms	\$967,450,721	\$1,994,808,000	\$14,071,283,000	\$18,553,243,047	\$22,627,167,224	\$30,175,889,261	\$38,088,586,800
% share WOB	10.2%	13.9%	11.2%	4.4%	4.2%	4.0%	3.8%

Sources: 1982-2007, US Census Bureau; 2015, American Express OPEN/Womenable estimate.

NA: Not available from 1982 Survey of Women-Owned Enterprise (SWOBE) report.

Note: Definitional changes make longitudinal analysis of women-owned firm data prior to 1997 problematic. Some of the major changes include:

- Prior to 1997, firms with 50% or more female ownership were counted as women-owned firms. From 1997 onward, the definition was narrowed to 51% or more, and equally-owned firms were listed separately.
- Prior to 1987, all firms that filed a tax return were included in the Census. In 1987 & 1992, only those with \$500+ in revenues were included. From 1997 onward, only firms with \$1,000+ in revenues are included.
- In 1992 only, publicly-traded women-owned firms were included.
- Starting in 1992, C corporations were included in the population of women-owned firms.
- Starting in 2002, ownership was determined at the personal rather than the company level, by asking the gender of the top 3 owners of the firm. This resulted in a drop in equally-owned firms. When, in the 2007 SBO, ownership was asked of the top 4 owners of the firm, the number of equally-owned firms increased.

Table 3: Trend in Growth of Women-Owned Firms by State, 1997-2015					
	Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Total US					
Number of Firms	5,417,034	6,489,483	7,793,139	9,410,800	73.7%
Employment	7,076,081	7,146,229	7,579,876	7,922,900	12.0%
Sales (\$000)	\$818,669,084	\$940,774,986	\$1,202,115,758	\$1,463,166,300	78.7%
Alabama					
Number of Firms	69,515	81,821	107,481	129,600	86.4%
Employment	97,966	96,235	100,695	102,300	4.4%
Sales (\$000)	\$10,230,379	\$11,435,046	\$14,939,027	\$17,681,300	72.8%
Alaska					
Number of Firms	16,633	16,308	17,822	19,000	14.2%
Employment	16,520	17,556	18,440	20,400	23.5%
Sales (\$000)	\$1,942,339	\$2,348,329	\$2,931,415	\$3,939,500	102.8%
Arizona					
Number of Firms	88,780	109,748	138,080	148,100	66.8%
Employment	101,601	128,926	147,392	156,700	54.2%
Sales (\$000)	\$11,304,658	\$15,761,202	\$21,795,502	\$23,918,800	111.6%
Arkansas					
Number of Firms	42,581	49,618	58,585	73,700	73.1%
Employment	64,379	54,969	62,129	60,000	-6.8%
Sales (\$000)	\$6,490,255	\$6,339,427	\$9,752,602	\$12,842,700	97.9%
California					
Number of Firms	700,513	870,496	1,039,486	1,219,500	74.1%
Employment	932,462	941,136	974,622	997,000	6.9%
Sales (\$000)	\$121,191,163	\$137,692,325	\$184,974,809	\$218,856,700	80.6%
Colorado					
Number of Firms	114,807	135,220	160,083	188,700	64.4%
Employment	132,506	128,447	138,617	142,500	7.5%
Sales (\$000)	\$13,762,595	\$16,359,446	\$22,618,972	\$28,209,100	105.0%
Connecticut					
Number of Firms	72,393	82,118	93,480	102,900	42.1%
Employment	78,598	88,074	89,942	95,000	20.9%
Sales (\$000)	\$9,276,337	\$12,215,939	\$14,409,072	\$16,712,600	80.2%
Delaware					
Number of Firms	13,662	15,344	19,446	20,400	49.3%
Employment	19,192	19,359	18,402	18,300	-4.6%
Sales (\$000)	\$1,831,055	\$2,020,973	\$3,017,397	\$3,211,000	75.4%

Table 3: Trend in Growth of Women-Owned Firms by State, 1997-2015					
	Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
District of Columbia					
Number of Firms	13,979	15,675	19,286	22,900	63.8%
Employment	17,320	D	25,977	31,900	84.2%
Sales (\$000)	\$1,813,270	\$2,403,019	\$3,805,691	\$5,174,900	185.4%
Florida					
Number of Firms	337,811	437,355	581,192	616,200	82.4%
Employment	371,412	432,071	470,466	484,700	30.5%
Sales (\$000)	\$48,261,328	\$61,275,106	\$76,867,239	\$80,986,500	67.8%
Georgia					
Number of Firms	145,576	196,195	278,334	338,100	132.2%
Employment	190,577	196,810	228,992	246,300	29.2%
Sales (\$000)	\$25,267,240	\$30,026,706	\$40,889,861	\$47,926,300	89.7%
Hawaii					
Number of Firms	25,807	29,943	37,373	43,900	70.1%
Employment	30,138	38,569	37,748	42,100	39.7%
Sales (\$000)	\$3,253,329	\$4,594,306	\$4,968,149	\$5,942,200	82.6%
Idaho					
Number of Firms	25,763	28,824	35,594	39,600	53.7%
Employment	25,873	26,633	32,873	35,700	38.0%
Sales (\$000)	\$2,405,407	\$3,216,407	\$4,103,736	\$4,796,700	99.4%
Illinois					
Number of Firms	239,725	284,954	343,111	402,700	68.0%
Employment	392,569	351,317	339,371	308,700	-21.4%
Sales (\$000)	\$44,273,464	\$46,861,800	\$53,730,382	\$59,177,600	33.7%
Indiana					
Number of Firms	107,082	118,857	129,621	147,400	37.7%
Employment	131,778	136,457	150,463	165,200	25.4%
Sales (\$000)	\$13,578,102	\$16,481,128	\$20,637,409	\$26,205,800	93.0%
Iowa					
Number of Firms	57,527	63,821	66,270	73,300	27.4%
Employment	71,724	63,324	61,243	52,800	-26.4%
Sales (\$000)	\$8,093,311	\$7,398,962	\$7,886,061	\$7,718,400	-4.6%
Kansas					
Number of Firms	54,638	59,635	65,180	72,200	32.1%
Employment	58,497	61,596	68,098	74,500	27.4%
Sales (\$000)	\$6,928,221	\$6,948,910	\$9,253,112	\$10,793,100	55.8%

Table 3: Trend in Growth of Women-Owned Firms by State, 1997-2015					
	Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Kentucky					
Number of Firms	65,965	77,159	86,429	105,500	59.9%
Employment	95,453	84,096	89,059	83,100	-12.9%
Sales (\$000)	\$9,876,600	\$9,451,101	\$12,381,271	\$14,709,600	48.9%
Louisiana					
Number of Firms	70,550	86,876	102,847	124,600	76.6%
Employment	116,063	114,635	110,631	107,000	-7.8%
Sales (\$000)	\$11,462,806	\$12,253,105	\$22,092,433	\$29,261,100	155.3%
Maine					
Number of Firms	30,598	32,512	38,490	41,700	36.3%
Employment	28,263	26,510	29,648	30,200	6.9%
Sales (\$000)	\$3,212,307	\$3,282,306	\$3,541,893	\$3,675,600	14.4%
Maryland					
Number of Firms	115,801	137,410	172,115	216,500	87.0%
Employment	139,616	141,906	165,454	185,800	33.1%
Sales (\$000)	\$14,657,414	\$17,295,183	\$22,307,616	\$28,336,000	93.3%
Massachusetts					
Number of Firms	142,661	161,918	178,114	212,600	49.0%
Employment	155,191	173,368	167,928	180,300	16.2%
Sales (\$000)	\$16,752,596	\$23,133,981	\$25,487,227	\$33,984,300	102.9%
Michigan					
Number of Firms	184,590	217,673	248,421	289,300	56.7%
Employment	228,132	229,221	244,342	254,700	11.6%
Sales (\$000)	\$26,498,569	\$29,216,689	\$30,928,408	\$33,767,000	27.4%
Minnesota					
Number of Firms	108,417	123,905	133,237	152,700	40.8%
Employment	124,616	123,233	140,525	153,000	22.8%
Sales (\$000)	\$13,457,542	\$16,251,660	\$18,635,862	\$22,704,000	68.7%
Mississippi					
Number of Firms	38,321	47,102	60,846	72,300	88.7%
Employment	54,183	53,948	56,715	58,000	7.0%
Sales (\$000)	\$5,995,011	\$6,728,498	\$8,572,422	\$9,885,900	64.9%
Missouri					
Number of Firms	103,626	120,443	130,726	151,600	46.3%
Employment	134,301	147,372	140,142	144,600	7.7%
Sales (\$000)	\$15,002,981	\$18,604,649	\$20,217,661	\$24,235,100	61.5%

Table 3: Trend in Growth of Women-Owned Firms by State, 1997-2015					
	Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Montana					
Number of Firms	22,404	24,519	28,129	32,400	44.6%
Employment	22,240	21,238	28,532	33,300	49.7%
Sales (\$000)	\$2,047,559	\$2,138,505	\$3,397,707	\$4,413,000	115.5%
Nebraska					
Number of Firms	33,469	38,679	41,003	49,800	48.8%
Employment	42,044	46,868	46,708	52,200	24.2%
Sales (\$000)	\$4,536,547	\$5,765,418	\$6,432,875	\$8,646,300	90.6%
Nevada					
Number of Firms	33,311	47,675	63,317	62,700	88.2%
Employment	49,477	54,268	64,773	64,500	30.4%
Sales (\$000)	\$5,971,518	\$8,643,138	\$12,579,594	\$12,442,100	108.4%
New Hampshire					
Number of Firms	27,265	31,024	35,586	40,700	49.3%
Employment	33,911	37,731	36,984	38,900	14.7%
Sales (\$000)	\$3,112,620	\$4,665,353	\$6,127,210	\$7,984,200	156.5%
New Jersey					
Number of Firms	155,345	185,197	213,398	245,900	58.3%
Employment	247,040	243,020	256,397	261,600	5.9%
Sales (\$000)	\$30,000,725	\$35,573,077	\$41,189,464	\$47,446,200	58.2%
New Mexico					
Number of Firms	38,706	42,254	49,886	59,800	54.5%
Employment	48,236	42,037	49,378	50,400	4.5%
Sales (\$000)	\$4,449,686	\$4,714,288	\$6,814,989	\$8,919,200	100.4%
New York					
Number of Firms	394,014	505,077	594,492	745,600	89.2%
Employment	461,127	469,207	466,606	470,700	2.1%
Sales (\$000)	\$59,496,722	\$70,838,360	\$84,046,898	\$102,547,900	72.4%
North Carolina					
Number of Firms	139,900	173,874	225,512	276,300	97.5%
Employment	221,973	224,736	253,009	271,400	22.3%
Sales (\$000)	\$24,166,074	\$26,743,381	\$32,023,015	\$36,680,600	51.8%
North Dakota					
Number of Firms	12,417	13,203	15,237	23,500	89.3%
Employment	13,482	11,651	16,120	23,900	77.3%
Sales (\$000)	\$1,166,763	\$1,317,510	\$1,860,625	\$3,905,600	234.7%

Table 3: Trend in Growth of Women-Owned Firms by State, 1997-2015					
	Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Ohio					
Number of Firms	205,044	229,972	249,114	292,400	42.6%
Employment	291,361	264,038	289,699	288,100	-1.1%
Sales (\$000)	\$30,596,853	\$32,314,892	\$40,985,031	\$51,190,400	67.3%
Oklahoma					
Number of Firms	67,481	75,025	84,427	99,700	47.7%
Employment	82,531	92,546	96,698	109,500	32.7%
Sales (\$000)	\$8,911,638	\$9,254,893	\$14,717,185	\$19,951,500	123.9%
Oregon					
Number of Firms	80,543	88,317	103,620	126,600	57.2%
Employment	91,379	83,054	97,076	102,700	12.4%
Sales (\$000)	\$10,334,626	\$10,608,262	\$14,035,799	\$17,719,200	71.5%
Pennsylvania					
Number of Firms	202,990	227,117	265,136	315,600	55.5%
Employment	257,841	279,970	288,393	313,200	21.5%
Sales (\$000)	\$34,043,332	\$38,998,092	\$46,082,536	\$55,868,000	64.1%
Rhode Island					
Number of Firms	19,886	23,195	26,431	29,100	46.3%
Employment	28,678	25,562	22,417	19,800	-31.0%
Sales (\$000)	\$2,683,580	\$3,640,614	\$3,339,397	\$3,608,500	34.5%
South Carolina					
Number of Firms	64,232	76,831	99,458	119,500	86.0%
Employment	100,284	92,773	100,308	100,300	0.0%
Sales (\$000)	\$10,634,412	\$10,890,936	\$14,149,756	\$16,149,300	51.9%
South Dakota					
Number of Firms	14,121	15,573	17,082	20,100	42.3%
Employment	14,323	14,718	17,117	20,000	39.6%
Sales (\$000)	\$1,202,178	\$1,546,639	\$2,052,027	\$2,931,100	143.8%
Tennessee					
Number of Firms	99,772	117,935	142,451	171,600	72.0%
Employment	142,080	116,955	126,083	115,200	-18.9%
Sales (\$000)	\$14,538,315	\$17,640,826	\$21,387,001	\$26,060,500	79.3%
Texas					
Number of Firms	381,453	468,705	610,007	825,400	116.4%
Employment	548,756	553,843	592,308	633,400	15.4%
Sales (\$000)	\$65,065,262	\$65,817,396	\$97,094,681	\$127,279,200	95.6%

Table 3: Trend in Growth of Women-Owned Firms by State, 1997-2015					
	Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Utah					
Number of Firms	41,991	48,475	61,468	77,800	85.3%
Employment	54,135	53,497	56,739	58,900	8.8%
Sales (\$000)	\$5,096,187	\$5,920,242	\$10,142,709	\$14,385,800	182.3%
Vermont					
Number of Firms	17,030	18,989	20,447	23,300	36.8%
Employment	13,524	14,974	13,351	13,200	-2.4%
Sales (\$000)	\$1,313,146	\$1,454,095	\$1,724,022	\$2,062,300	57.1%
Virginia					
Number of Firms	132,219	157,030	192,081	220,300	66.6%
Employment	172,227	183,468	199,248	212,000	23.1%
Sales (\$000)	\$17,486,395	\$22,123,426	\$30,272,850	\$36,297,800	107.6%
Washington					
Number of Firms	123,042	137,394	157,989	185,600	50.8%
Employment	139,032	126,818	149,093	157,000	12.9%
Sales (\$000)	\$15,099,236	\$17,368,371	\$23,103,402	\$29,417,100	94.8%
West Virginia					
Number of Firms	30,231	31,301	33,787	38,000	25.7%
Employment	33,724	31,539	36,095	38,900	15.3%
Sales (\$000)	\$3,298,735	\$3,252,129	\$4,777,819	\$6,546,800	98.5%
Wisconsin					
Number of Firms	89,284	104,170	112,418	129,100	44.6%
Employment	146,450	149,777	152,833	157,400	7.5%
Sales (\$000)	\$15,653,949	\$17,582,321	\$20,942,535	\$24,754,500	58.1%
Wyoming					
Number of Firms	11,148	12,945	15,610	19,300	73.1%
Employment	11,296	D	14,001	16,200	43.4%
Sales (\$000)	\$944,747	\$1,129,837	\$2,091,402	\$3,027,100	220.4%

D: Data not disclosed by the US Census Bureau.

	% Change in Number of Women-Owned Firms			Post-Recession Growth (07-15) vs. Pre-Recession (02-07)
	1997-2015	2002-2007	2007-2015	
Total U.S.	73.7%	20.1%	20.8%	103%
Alabama	86.4%	31.4%	20.6%	66%
Alaska	14.2%	9.3%	6.6%	71%
Arizona	66.8%	25.8%	7.3%	28%
Arkansas	73.1%	18.1%	25.8%	143%
California	74.1%	19.4%	17.3%	89%
Colorado	64.4%	18.4%	17.9%	97%
Connecticut	42.1%	13.8%	10.1%	73%
Delaware	49.3%	26.7%	4.9%	18%
District of Columbia	63.8%	23.0%	18.7%	81%
Florida	82.4%	32.9%	6.0%	18%
Georgia	132.2%	41.9%	21.5%	51%
Hawaii	70.1%	24.8%	17.5%	70%
Idaho	53.7%	23.5%	11.3%	48%
Illinois	68.0%	20.4%	17.4%	85%
Indiana	37.7%	9.1%	13.7%	151%
Iowa	27.4%	3.8%	10.6%	276%
Kansas	32.1%	9.3%	10.8%	116%
Kentucky	59.9%	12.0%	22.1%	184%
Louisiana	76.6%	18.4%	21.2%	115%
Maine	36.3%	18.4%	8.3%	45%
Maryland	87.0%	25.3%	25.8%	102%
Massachusetts	49.0%	10.0%	19.4%	194%
Michigan	56.7%	14.1%	16.5%	116%
Minnesota	40.8%	7.5%	14.6%	194%
Mississippi	88.7%	29.2%	18.8%	65%
Missouri	46.3%	8.5%	16.0%	187%
Montana	44.6%	14.7%	15.2%	103%
Nebraska	48.8%	6.0%	21.5%	357%
Nevada	88.2%	32.8%	-1.0%	-3%
New Hampshire	49.3%	14.7%	14.4%	98%
New Jersey	58.3%	15.2%	15.2%	100%
New Mexico	54.5%	18.1%	19.9%	110%
New York	89.2%	17.7%	25.4%	144%
North Carolina	97.5%	29.7%	22.5%	76%
North Dakota	89.3%	15.4%	54.2%	352%
Ohio	42.6%	8.3%	17.4%	209%
Oklahoma	47.7%	12.5%	18.1%	144%
Oregon	57.2%	17.3%	22.2%	128%
Pennsylvania	55.5%	16.7%	19.0%	114%
Rhode Island	46.3%	14.0%	10.1%	72%
South Carolina	86.0%	29.5%	20.2%	68%
South Dakota	42.3%	9.7%	17.7%	182%
Tennessee	72.0%	20.8%	20.5%	98%
Texas	116.4%	30.1%	35.3%	117%

Table 4: Pre- and Post-Recession Comparison of Growth in Number of Women-Owned Firms by State, Alphabetical				
	% Change in Number of Women-Owned Firms			Post-Recession Growth (07-15) vs. Pre-Recession (02-07)
	1997-2015	2002-2007	2007-2015	
Utah	85.3%	26.8%	26.6%	99%
Vermont	36.8%	7.7%	14.0%	182%
Virginia	66.6%	22.3%	14.7%	66%
Washington	50.8%	15.0%	17.5%	117%
West Virginia	25.7%	7.9%	12.5%	157%
Wisconsin	44.6%	7.9%	14.8%	187%
Wyoming	73.1%	20.6%	23.6%	115%

Table 5: Pre- and Post-Recession Comparison of Growth in Number of Women-Owned Firms by State, Rank-Ordered by Growth Comparison				
	% Change in Number of Women-Owned Firms			Post-Recession Growth (07-15) vs. Pre-Recession (02-07)
	1997-2015	2002-2007	2007-2015	
Nebraska	48.8%	6.0%	21.5%	357%
North Dakota	89.3%	15.4%	54.2%	352%
Iowa	27.4%	3.8%	10.6%	276%
Ohio	42.6%	8.3%	17.4%	209%
Massachusetts	49.0%	10.0%	19.4%	194%
Minnesota	40.8%	7.5%	14.6%	194%
Missouri	46.3%	8.5%	16.0%	187%
Wisconsin	44.6%	7.9%	14.8%	187%
Kentucky	59.9%	12.0%	22.1%	184%
South Dakota	42.3%	9.7%	17.7%	182%
Vermont	36.8%	7.7%	14.0%	182%
West Virginia	25.7%	7.9%	12.5%	157%
Indiana	37.7%	9.1%	13.7%	151%
New York	89.2%	17.7%	25.4%	144%
Oklahoma	47.7%	12.5%	18.1%	144%
Arkansas	73.1%	18.1%	25.8%	143%
Oregon	57.2%	17.3%	22.2%	128%
Texas	116.4%	30.1%	35.3%	117%
Washington	50.8%	15.0%	17.5%	117%
Kansas	32.1%	9.3%	10.8%	116%
Michigan	56.7%	14.1%	16.5%	116%
Louisiana	76.6%	18.4%	21.2%	115%
Wyoming	73.1%	20.6%	23.6%	115%
Pennsylvania	55.5%	16.7%	19.0%	114%
New Mexico	54.5%	18.1%	19.9%	110%
Montana	44.6%	14.7%	15.2%	103%
Total U.S.	73.7%	20.1%	20.8%	103%
Maryland	87.0%	25.3%	25.8%	102%
New Jersey	58.3%	15.2%	15.2%	100%
Utah	85.3%	26.8%	26.6%	99%
New Hampshire	49.3%	14.7%	14.4%	98%
Tennessee	72.0%	20.8%	20.5%	98%
Colorado	64.4%	18.4%	17.9%	97%
California	74.1%	19.4%	17.3%	89%
Illinois	68.0%	20.4%	17.4%	85%
District of Columbia	63.8%	23.0%	18.7%	81%
North Carolina	97.5%	29.7%	22.5%	76%
Connecticut	42.1%	13.8%	10.1%	73%
Rhode Island	46.3%	14.0%	10.1%	72%
Alaska	14.2%	9.3%	6.6%	71%
Hawaii	70.1%	24.8%	17.5%	70%
South Carolina	86.0%	29.5%	20.2%	68%
Alabama	86.4%	31.4%	20.6%	66%
Virginia	66.6%	22.3%	14.7%	66%
Mississippi	88.7%	29.2%	18.8%	65%

Table 5: Pre- and Post-Recession Comparison of Growth in Number of Women-Owned Firms by State, Rank-Ordered by Growth Comparison				
	% Change in Number of Women-Owned Firms			Post-Recession Growth (07-15) vs. Pre-Recession (02-07)
	1997-2015	2002-2007	2007-2015	
Georgia	132.2%	41.9%	21.5%	51%
Idaho	53.7%	23.5%	11.3%	48%
Maine	36.3%	18.4%	8.3%	45%
Arizona	66.8%	25.8%	7.3%	28%
Delaware	49.3%	26.7%	4.9%	18%
Florida	82.4%	32.9%	6.0%	18%
Nevada	88.2%	32.8%	-1.0%	-3%

Table 6: Trend in Growth of Women-Owned Firms in Top 25 Metropolitan Areas, 2002-2015				
	Women-Owned Firms			% Change, 2002-2015
	2002	2007	2015 (est.)	
Total US				
Number of Firms	6,489,483	7,793,139	9,410,800	45.0%
Employment	7,146,229	7,579,876	7,922,900	10.9%
Sales (\$000)	\$940,774,986	\$1,202,115,758	\$1,463,166,300	55.5%
Atlanta GA				
Number of Firms	124,061	175,588	202,900	63.5%
Employment	119,584	145,002	158,500	32.5%
Sales (\$000)	\$21,595,902	\$29,381,119	\$33,504,200	55.1%
Baltimore MD				
Number of Firms	60,089	76,866	92,100	53.3%
Employment	65,850	75,799	84,800	28.8%
Sales (\$000)	\$8,071,993	\$10,219,032	\$12,163,400	50.7%
Boston MA				
Number of Firms	117,540	130,614	143,400	22.0%
Employment	127,947	120,670	113,500	-11.3%
Sales (\$000)	\$17,327,192	\$19,873,085	\$22,370,100	29.1%
Chicago IL				
Number of Firms	215,066	271,086	305,000	41.8%
Employment	269,756	266,866	265,100	-1.7%
Sales (\$000)	\$37,378,856	\$44,098,876	\$48,163,100	28.9%
Dallas TX				
Number of Firms	127,339	169,809	221,100	73.6%
Employment	156,263	151,029	144,700	-7.4%
Sales (\$000)	\$19,926,616	\$28,099,286	\$37,971,900	90.6%
Denver CO				
Number of Firms	68,110	79,547	94,900	39.3%
Employment	69,053	71,881	75,700	9.6%
Sales (\$000)	\$10,011,841	\$13,528,376	\$18,237,700	82.2%
Detroit MI				
Number of Firms	96,268	115,787	127,900	32.9%
Employment	99,871	121,902	135,500	35.7%
Sales (\$000)	\$14,769,692	\$15,334,323	\$15,683,900	6.2%
Houston TX				
Number of Firms	117,516	152,221	188,100	60.1%
Employment	142,305	152,928	163,900	15.2%
Sales (\$000)	\$18,312,556	\$30,014,828	\$42,129,000	130.1%

Table 6: Trend in Growth of Women-Owned Firms in Top 25 Metropolitan Areas, 2002-2015				
	Women-Owned Firms			% Change, 2002-2015
	2002	2007	2015 (est.)	
Los Angeles CA				
Number of Firms	345,436	409,830	436,900	26.5%
Employment	371,194	388,536	395,800	6.6%
Sales (\$000)	\$59,692,294	\$79,797,391	\$88,257,600	47.9%
Miami FL				
Number of Firms	180,797	232,743	244,100	35.0%
Employment	153,586	140,608	137,800	-10.3%
Sales (\$000)	\$21,645,539	\$26,697,251	\$27,804,600	28.5%
Minneapolis/St. Paul MN				
Number of Firms	81,607	90,372	99,500	21.9%
Employment	87,843	102,421	117,600	33.9%
Sales (\$000)	\$11,760,385	\$14,093,497	\$16,516,200	40.4%
New York NY				
Number of Firms	510,692	604,678	676,700	32.5%
Employment	521,585	508,301	498,100	-4.5%
Sales (\$000)	\$79,902,753	\$94,662,980	\$105,975,200	32.6%
Philadelphia PA/NJ/DE				
Number of Firms	108,384	133,595	153,900	42.0%
Employment	133,675	136,632	139,000	4.0%
Sales (\$000)	\$18,346,100	\$24,083,914	\$28,701,700	56.4%
Phoenix AZ				
Number of Firms	70,816	83,379	86,900	22.7%
Employment	89,408	102,518	106,200	18.8%
Sales (\$000)	\$11,478,738	\$15,911,873	\$17,167,300	49.6%
Pittsburgh PA				
Number of Firms	44,287	48,360	52,900	19.4%
Employment	63,215	62,977	62,700	-0.8%
Sales (\$000)	\$8,031,733	\$8,739,462	\$9,520,800	18.5%
Portland OR				
Number of Firms	53,205	60,891	72,100	35.5%
Employment	49,786	58,414	71,000	42.6%
Sales (\$000)	\$6,836,017	\$9,847,888	\$14,238,000	108.3%
Riverside CA				
Number of Firms	70,259	95,982	103,600	47.5%
Employment	59,566	74,064	78,400	31.6%
Sales (\$000)	\$10,678,569	\$16,129,306	\$17,742,700	66.2%

	Women-Owned Firms			% Change, 2002-2015
	2002	2007	2015 (est.)	
Sacramento CA				
Number of Firms	46,266	55,495	59,200	28.0%
Employment	38,629	48,354	52,300	35.4%
Sales (\$000)	\$4,679,379	\$8,063,481	\$9,433,400	101.6%
St. Louis MO				
Number of Firms	60,207	63,303	66,300	10.1%
Employment	84,251	75,828	67,800	-19.5%
Sales (\$000)	\$10,563,737	\$11,743,436	\$12,874,100	21.9%
San Antonio TX				
Number of Firms	33,859	48,531	66,700	97.0%
Employment	39,954	50,830	64,300	60.9%
Sales (\$000)	\$5,843,605	\$7,217,664	\$8,914,900	52.6%
San Diego CA				
Number of Firms	73,475	86,939	95,100	29.4%
Employment	85,177	89,648	92,400	8.5%
Sales (\$000)	\$10,561,353	\$13,085,211	\$14,611,600	38.3%
San Francisco CA				
Number of Firms	127,385	143,170	155,400	22.0%
Employment	135,695	119,819	107,500	-20.8%
Sales (\$000)	\$20,959,964	\$23,103,858	\$24,764,100	18.1%
Seattle WA				
Number of Firms	77,784	88,263	97,600	25.5%
Employment	71,885	88,165	102,700	42.9%
Sales (\$000)	\$10,885,690	\$14,925,567	\$18,525,900	70.2%
Tampa/St. Petersburg FL				
Number of Firms	54,473	76,291	82,900	52.2%
Employment	60,301	78,771	84,300	39.8%
Sales (\$000)	\$8,458,458	\$11,546,243	\$12,475,000	47.5%
Washington DC				
Number of Firms	140,630	175,869	203,600	44.8%
Employment	150,514	175,301	194,800	29.4%
Sales (\$000)	\$19,680,575	\$26,964,072	\$32,686,000	66.1%

Note: Due to changes in the boundaries of metropolitan areas after the 2000 census, data at the Metropolitan Statistical Area (MSA) can only go back to the 2002 economic census.

Table 7: Pre- and Post-Recession Comparison of Growth in Number of Women-Owned Firms by Top MSAs, Alphabetical				
	% Change in Number of Women-Owned Firms			Post-Recession Growth vs. Pre-Recession
	2002-2015	2002-2007	2007-2015	
Total U.S.	45.0%	20.1%	20.8%	103%
Atlanta GA	63.5%	41.5%	15.6%	37%
Baltimore MD	53.3%	27.9%	19.8%	71%
Boston MA	22.0%	11.1%	9.8%	88%
Chicago IL	41.8%	26.0%	12.5%	48%
Dallas TX	73.6%	33.4%	30.2%	91%
Denver CO	39.3%	16.8%	19.3%	115%
Detroit MI	32.9%	20.3%	10.5%	52%
Houston TX	60.1%	29.5%	23.6%	80%
Los Angeles CA	26.5%	18.6%	6.6%	35%
Miami FL	35.0%	28.7%	4.9%	17%
Minneapolis/St. Paul MN	21.9%	10.7%	10.1%	94%
New York NY	32.5%	18.4%	11.9%	65%
Philadelphia PA/NJ/DE	42.0%	23.3%	15.2%	65%
Phoenix AZ	22.7%	17.7%	4.2%	24%
Pittsburgh PA	19.4%	9.2%	9.4%	102%
Portland OR	35.5%	14.4%	18.4%	127%
Riverside CA	47.5%	36.6%	7.9%	22%
Sacramento CA	28.0%	19.9%	6.7%	33%
St. Louis MO	10.1%	5.1%	4.7%	92%
San Antonio TX	97.0%	43.3%	37.4%	86%
San Diego CA	29.4%	18.3%	9.4%	51%
San Francisco CA	22.0%	12.4%	8.5%	69%
Seattle WA	25.5%	13.5%	10.6%	79%
Tampa/St. Petersburg FL	52.2%	40.1%	8.7%	22%
Washington DC	44.8%	25.1%	15.8%	63%

Note: Due to changes in the boundaries of metropolitan areas after the 2000 census, data at the Metropolitan Statistical Area (MSA) can only go back to the 2002 economic census.

Table 8: Pre- and Post-Recession Comparison of Growth in Number of Women-Owned Firms by Top MSAs, Rank-Ordered by Growth Comparison				
	% Change in Number of Women-Owned Firms			Post-Recession Growth vs. Pre-Recession
	2002-2015	2002-2007	2007-2015	
Portland OR	35.5%	14.4%	18.4%	127%
Denver CO	39.3%	16.8%	19.3%	115%
Total U.S.	45.0%	20.1%	20.8%	103%
Pittsburgh PA	19.4%	9.2%	9.4%	102%
Minneapolis/St. Paul MN	21.9%	10.7%	10.1%	94%
St. Louis MO	10.1%	5.1%	4.7%	92%
Dallas TX	73.6%	33.4%	30.2%	91%
Boston MA	22.0%	11.1%	9.8%	88%
San Antonio TX	97.0%	43.3%	37.4%	86%
Houston TX	60.1%	29.5%	23.6%	80%
Seattle WA	25.5%	13.5%	10.6%	79%
Baltimore MD	53.3%	27.9%	19.8%	71%
San Francisco CA	22.0%	12.4%	8.5%	69%
New York NY	32.5%	18.4%	11.9%	65%
Philadelphia PA/NJ/DE	42.0%	23.3%	15.2%	65%
Washington DC	44.8%	25.1%	15.8%	63%
Detroit MI	32.9%	20.3%	10.5%	52%
San Diego CA	29.4%	18.3%	9.4%	51%
Chicago IL	41.8%	26.0%	12.5%	48%
Atlanta GA	63.5%	41.5%	15.6%	37%
Los Angeles CA	26.5%	18.6%	6.6%	35%
Sacramento CA	28.0%	19.9%	6.7%	33%
Phoenix AZ	22.7%	17.7%	4.2%	24%
Riverside CA	47.5%	36.6%	7.9%	22%
Tampa/St. Petersburg FL	52.2%	40.1%	8.7%	22%
Miami FL	35.0%	28.7%	4.9%	17%



Table 9: Trend in Growth of Women-Owned Firms by Industry, 2002-2015

	Women-Owned Firms			% Change, 2002-2015	% Share of All WOBs, 2015	% Share of WOBs vs. All Firms in Industry, 2015
	2002	2007	2015 (est.)			
Total US						
Number of Firms	6,489,483	7,793,139	9,410,800	45.0%	100%	30.0%
Employment	7,146,229	7,579,876	7,922,900	10.9%	100%	6.1%
Sales (\$000)	\$940,774,986	\$1,202,115,758	\$1,463,166,300	55.5%	100%	3.8%
Agriculture, Forestry, Fishing, Hunting (11)						
Number of Firms	24,458	26,783	35,900	46.8%	0.4%	12.1%
Employment	24,296	9,740	7,800	-67.9%	0.1%	-5.6%
Sales (\$000)	\$2,050,461	\$2,037,592	\$1,987,000	-3.1%	0.1%	3.8%
Mining (21)						
Number of Firms	13,231	18,317	25,600	93.5%	0.3%	16.9%
Employment	15,910	23,378	34,000	113.7%	0.4%	3.4%
Sales (\$000)	\$3,127,501	\$11,590,597	\$23,669,100	656.8%	1.6%	3.6%
Utilities (22)						
Number of Firms	2,066	3,763	2,500	21.0%	0.0%	12.4%
Employment	1,918	1,795	1,900	-0.9%	0.0%	0.3%
Sales (\$000)	\$744,575	\$1,927,789	\$1,043,700	40.2%	0.1%	0.2%
Construction (23)						
Number of Firms	201,791	268,793	212,700	5.4%	2.3%	7.4%
Employment	455,799	495,569	462,300	1.4%	5.8%	6.5%
Sales (\$000)	\$68,424,738	\$97,453,812	\$73,162,300	6.9%	5.0%	5.2%



Table 9: Trend in Growth of Women-Owned Firms by Industry, 2002-2015

	Women-Owned Firms			% Change, 2002-2015	% Share of All WOBs, 2015	% Share of WOBs vs. All Firms in Industry, 2015
	2002	2007	2015 (est.)			
Manufacturing (31-33)						
Number of Firms	110,348	113,481	116,700	5.8%	1.2%	18.5%
Employment	637,130	572,170	504,900	-20.8%	6.4%	4.1%
Sales (\$000)	\$93,312,296	\$113,394,679	\$134,184,000	43.8%	9.2%	2.0%
Wholesale Trade (42)						
Number of Firms	121,421	133,380	147,300	21.3%	1.6%	19.4%
Employment	378,857	382,096	385,900	1.9%	4.9%	5.7%
Sales (\$000)	\$210,802,077	\$246,515,385	\$288,057,100	36.6%	19.7%	3.4%
Retail Trade (44-45)						
Number of Firms	944,682	918,804	889,800	-5.8%	9.5%	32.1%
Employment	851,401	837,834	822,600	-3.4%	10.4%	5.0%
Sales (\$000)	\$149,230,643	\$190,411,132	\$236,533,300	58.5%	16.2%	4.7%
Transportation & Warehousing (48-49)						
Number of Firms	111,466	142,595	171,900	54.2%	1.8%	11.4%
Employment	187,373	217,060	245,000	30.8%	3.1%	5.6%
Sales (\$000)	\$22,446,422	\$32,951,928	\$42,852,300	90.9%	2.9%	5.8%
Information (51)						
Number of Firms	80,270	97,211	119,200	48.5%	1.3%	25.1%
Employment	140,958	121,774	96,800	-31.3%	1.2%	3.0%
Sales (\$000)	\$22,077,377	\$26,203,062	\$31,569,800	43.0%	2.2%	2.4%



Table 9: Trend in Growth of Women-Owned Firms by Industry, 2002-2015

	Women-Owned Firms			% Change, 2002-2015	% Share of All WOBs, 2015	% Share of WOBs vs. All Firms in Industry, 2015
	2002	2007	2015 (est.)			
Finance & Insurance (52)						
Number of Firms	167,062	200,474	200,000	19.7%	2.1%	19.7%
Employment	142,046	161,987	161,700	13.8%	2.0%	2.3%
Sales (\$000)	\$26,878,452	\$32,226,805	\$32,149,800	19.6%	2.2%	0.9%
Real Estate, Rental, Leasing (53)						
Number of Firms	504,014	657,854	777,000	54.2%	8.3%	26.1%
Employment	169,707	184,409	195,800	15.4%	2.5%	7.6%
Sales (\$000)	\$48,289,200	\$58,707,594	\$66,775,600	38.3%	4.6%	8.6%
Prof/Sci/Tech Svcs. (54)						
Number of Firms	934,851	1,096,614	1,248,500	33.6%	13.3%	29.2%
Employment	573,171	642,055	706,800	23.3%	8.9%	8.0%
Sales (\$000)	\$79,246,625	\$107,691,967	\$134,407,800	69.6%	9.2%	6.7%
Mgmnt of Companies (55)						
Number of Firms	2,100	1,791	1,300	-38.1%	0.0%	5.3%
Employment	61,135	51,773	38,300	-37.4%	0.5%	1.3%
Sales (\$000)	\$1,706,800	\$2,866,681	\$4,540,600	166.0%	0.3%	5.1%
Admin, Support, Waste Mgmnt Svcs (56)						
Number of Firms	569,300	785,931	987,300	73.4%	10.5%	37.4%
Employment	1,004,905	1,155,277	1,295,100	28.9%	16.3%	10.5%
Sales (\$000)	\$48,213,903	\$66,122,536	\$82,770,400	71.7%	5.7%	9.2%



Table 9: Trend in Growth of Women-Owned Firms by Industry, 2002-2015

	Women-Owned Firms			% Change, 2002-2015	% Share of All WOBs, 2015	% Share of WOBs vs. All Firms in Industry, 2015
	2002	2007	2015 (est.)			
Educational Svcs (61)						
Number of Firms	192,429	276,164	460,200	139.2%	4.9%	44.9%
Employment	118,121	129,752	155,300	31.5%	2.0%	3.6%
Sales (\$000)	\$7,388,159	\$9,848,089	\$15,256,000	106.5%	1.0%	4.7%
Health Care & Social Assistance (62)						
Number of Firms	1,035,834	1,232,001	1,579,800	52.5%	16.8%	52.8%
Employment	961,302	1,140,269	1,457,500	51.6%	18.4%	7.5%
Sales (\$000)	\$68,457,902	\$93,339,444	\$137,449,400	100.8%	9.4%	5.8%
Arts, Entertainment & Recreation (71)						
Number of Firms	289,205	376,221	460,700	59.3%	4.9%	30.8%
Employment	120,676	115,026	109,500	-9.3%	1.4%	4.9%
Sales (\$000)	\$12,697,121	\$16,502,276	\$20,197,800	59.1%	1.4%	8.4%
Accommodation & Food Svc (72)						
Number of Firms	166,701	191,894	223,200	33.9%	2.4%	24.7%
Employment	909,049	965,794	1,036,300	14.0%	13.1%	7.7%
Sales (\$000)	\$38,687,859	\$47,326,828	\$58,066,800	50.1%	4.0%	7.1%
Other Services (81)						
Number of Firms	1,015,724	1,251,744	1,457,600	43.5%	15.5%	41.6%
Employment	386,174	368,090	352,300	-8.8%	4.4%	13.1%
Sales (\$000)	\$36,215,139	\$44,818,781	\$52,321,200	44.5%	3.6%	15.2%



Table 10: Trend in Number of Women-Owned Firms by Revenue Size Class Within Industry, 2002-2015

	Women-Owned Firms			% Change WOBs, 2002-2015	% Change All Firms, 2002-2015
	2002	2007	2015 (est.)		
Total US					
All firms	6,489,483	7,793,139	9,410,800	45.0%	36.6%
Less than \$100,000 revenue	5,630,998	6,820,706	8,046,600	42.9%	40.2%
\$100,000 - \$499,999	619,905	694,086	770,500	24.3%	-55.5%
\$500,000+	238,579	277,323	317,300	33.0%	33.7%
Agriculture, Forestry, Fishing, Hunting (11)					
All firms	24,458	26,783	35,900	46.8%	18.9%
Less than \$100,000 revenue	21,383	24,127	34,900	63.2%	15.9%
\$100,000 - \$499,999	2,457	2,031	300	-87.8%	43.0%
\$500,000+	618	621	700	13.3%	7.3%
Mining (21)					
All Firms	13,231	18,317	25,600	93.5%	48.6%
Less than \$100,000 revenue	10,943	14,935	20,600	88.2%	34.4%
\$100,000 - \$499,999	1,564	2,288	3,300	111.0%	74.4%
\$500,000+	723	1,109	1,700	135.1%	106.6%
Utilities (22)					
All Firms	2,066	3,763	2,500	21.0%	6.9%
Less than \$100,000 revenue	1,759	3,523	2,200	25.1%	9.2%
\$100,000 - \$499,999	188	141	200	6.4%	0.1%
\$500,000+	120	98	200	66.7%	7.6%



Table 10: Trend in Number of Women-Owned Firms by Revenue Size Class Within Industry, 2002-2015

	Women-Owned Firms			% Change WOBs, 2002-2015	% Change All Firms, 2002-2015
	2002	2007	2015 (est.)		
Construction (23)					
All Firms	201,791	268,793	212,700	5.4%	3.7%
Less than \$100,000 revenue	147,407	205,064	156,800	6.4%	4.1%
\$100,000 - \$499,999	30,985	35,376	31,700	2.3%	2.2%
\$500,000+	23,399	28,229	24,200	3.4%	4.4%
Manufacturing (31-33)					
All Firms	110,348	113,481	116,700	5.8%	5.0%
Less than \$100,000 revenue	75,407	80,371	85,500	13.4%	8.5%
\$100,000 - \$499,999	17,795	16,176	14,500	-18.5%	-2.7%
\$500,000+	17,144	16,854	16,500	-3.8%	2.7%
Wholesale Trade (42)					
All Firms	121,421	133,380	147,300	21.3%	6.8%
Less than \$100,000 revenue	75,163	87,814	102,500	36.4%	12.4%
\$100,000 - \$499,999	22,302	19,728	16,700	-25.1%	-13.1%
\$500,000+	23,955	25,812	27,900	16.5%	10.9%
Retail Trade (44-45)					
All Firms	944,682	918,804	889,800	-5.8%	7.2%
Less than \$100,000 revenue	798,996	779,303	757,300	-5.2%	10.8%
\$100,000 - \$499,999	100,416	93,107	84,900	-15.5%	-11.6%
\$500,000+	45,270	46,291	47,400	4.7%	12.7%



Table 10: Trend in Number of Women-Owned Firms by Revenue Size Class Within Industry, 2002-2015

	Women-Owned Firms			% Change WOBs, 2002-2015	% Change All Firms, 2002-2015
	2002	2007	2015 (est.)		
Transportation and Warehousing (48-49)					
All Firms	111,466	142,595	171,900	54.2%	55.0%
Less than \$100,000 revenue	91,634	115,631	138,200	50.8%	43.5%
\$100,000 - \$499,999	13,642	18,905	23,800	74.5%	107.5%
\$500,000+	6,170	8,027	9,700	57.2%	48.2%
Information (51)					
All Firms	80,270	97,211	119,200	48.5%	53.4%
Less than \$100,000 revenue	70,158	87,130	109,300	55.8%	64.4%
\$100,000 - \$499,999	6,533	6,493	6,500	-0.5%	20.6%
\$500,000+	3,639	3,549	3,400	-6.6%	13.8%
Finance & Insurance (52)					
All Firms	167,062	200,474	200,000	19.7%	12.9%
Less than \$100,000 revenue	134,495	160,559	160,100	19.0%	11.5%
\$100,000 - \$499,999	26,171	31,887	31,800	21.5%	13.5%
\$500,000+	6,395	7,998	8,000	25.1%	20.5%
Real Estate, Rental, Leasing (53)					
All Firms	504,014	657,854	777,000	54.2%	38.9%
Less than \$100,000 revenue	409,255	550,503	659,900	61.2%	47.9%
\$100,000 - \$499,999	79,373	89,646	97,600	23.0%	16.9%
\$500,000+	15,386	17,434	19,100	24.1%	18.1%



Table 10: Trend in Number of Women-Owned Firms by Revenue Size Class Within Industry, 2002-2015

	Women-Owned Firms			% Change WOBs, 2002-2015	% Change All Firms, 2002-2015
	2002	2007	2015 (est.)		
Prof/Sci/Tech Svcs. (54)					
All Firms	934,851	1,096,614	1,248,500	33.6%	30.2%
Less than \$100,000 revenue	811,418	941,144	1,063,000	31.0%	28.5%
\$100,000 - \$499,999	98,157	122,295	145,000	47.7%	31.5%
\$500,000+	25,277	33,142	40,600	60.6%	45.4%
Mgmnt of Companies (55)					
All Firms	2,100	1,791	1,300	0.0%	-12.9%
Less than \$100,000 revenue	D	D	-	-	-
\$100,000 - \$499,999	D	D	-	-	-
\$500,000+	1,375	1,434	1,600	16.4%	-0.6%
Admin, Support, Waste Mgmnt Svcs (56)					
All Firms	569,300	785,931	987,300	73.4%	68.4%
Less than \$100,000 revenue	525,416	731,494	923,000	75.7%	73.1%
\$100,000 - \$499,999	29,642	36,847	43,500	46.8%	33.3%
\$500,000+	14,243	17,568	20,700	45.3%	59.8%
Educational Svcs (61)					
All Firms	192,429	276,164	460,200	139.2%	150.3%
Less than \$100,000 revenue	182,141	263,153	441,300	142.3%	161.7%
\$100,000 - \$499,999	7,753	10,213	15,600	101.2%	69.3%
\$500,000+	2,535	2,673	3,000	18.3%	45.4%



Table 10: Trend in Number of Women-Owned Firms by Revenue Size Class Within Industry, 2002-2015

	Women-Owned Firms			% Change WOBs, 2002-2015	% Change All Firms, 2002-2015
	2002	2007	2015 (est.)		
Health Care & Social Assistance (62)					
All Firms	1,035,834	1,232,001	1,579,800	52.5%	48.0%
Less than \$100,000 revenue	937,805	1,111,214	1,418,600	51.3%	52.7%
\$100,000 - \$499,999	71,586	86,046	111,600	55.9%	13.9%
\$500,000+	25,442	34,557	50,700	99.3%	62.3%
Arts, Entertainment & Recreation (71)					
All Firms	289,205	376,221	460,700	59.3%	54.2%
Less than \$100,000 revenue	272,144	355,821	460,700	59.3%	54.2%
\$100,000 - \$499,999	13,154	16,126	460,700	59.3%	54.2%
\$500,000+	3,907	4,249	460,700	59.3%	54.2%
Accommodation & Food Svc (72)					
All Firms	166,701	191,894	223,200	33.9%	33.7%
Less than \$100,000 revenue	101,751	122,957	149,300	46.7%	33.6%
\$100,000 - \$499,999	47,113	47,933	49,000	4.0%	18.2%
\$500,000+	17,837	20,908	24,700	38.5%	59.6%
Other Services (81)					
All Firms	1,015,724	1,251,744	1,457,600	43.5%	31.0%
Less than \$100,000 revenue	958,709	1,183,460	1,379,500	43.9%	32.6%
\$100,000 - \$499,999	48,674	58,390	66,900	37.4%	17.0%
\$500,000+	8,339	10,037	11,500	37.9%	33.0%

D=Data not disclosed by the Census Bureau.

NOTE: Data are only provided back to 2002 due to a change in industry definitions, which took effect in 2002.

Table 11: Trend in Growth of Women-Owned Firms by Revenue Size Class, 1997-2015					
	Women-Owned Firms				% Chg, 1997-2015
	1997	2002	2007	2015 (est.)	
Total US					
Number of Firms	5,417,034	6,489,483	7,793,139	9,410,800	73.7%
Employment	7,076,081	7,146,229	7,579,876	7,922,900	12.0%
Sales (\$000)	\$818,669,084	\$940,774,986	\$1,202,115,758	\$1,463,166,300	78.7%
Less than \$5,000					
Number of Firms	1,630,833	1,831,186	2,217,918	2,617,600	60.5%
Employment	3,342	30,666	86,288	142,800	4172.9%
Sales (\$000)	\$3,849,564	\$4,371,682	\$5,084,937	\$5,926,000	53.9%
\$5,000 to \$9,999					
Number of Firms	976,085	1,167,913	1,414,860	1,713,600	75.6%
Employment	7,218	6,387	11,685	14,700	103.7%
Sales (\$000)	\$6,553,733	\$7,876,084	\$9,588,410	\$11,654,400	77.8%
\$10,000 to \$24,999					
Number of Firms	1,115,180	1,405,378	1,773,429	2,221,600	99.2%
Employment	42,884	33,520	49,201	53,500	24.8%
Sales (\$000)	\$17,219,946	\$21,641,615	\$27,241,168	\$34,063,600	97.8%
\$25,000 to \$49,999					
Number of Firms	571,368	730,947	913,154	1,145,800	100.5%
Employment	105,475	85,623	93,154	84,800	-19.6%
Sales (\$000)	\$19,827,640	\$25,408,298	\$31,710,627	\$39,800,600	100.7%
\$50,000 to \$99,999					
Number of Firms	399,326	495,516	591,823	722,900	81.0%
Employment	272,881	237,803	212,717	171,800	-37.0%
Sales (\$000)	\$27,941,867	\$34,579,993	\$41,252,436	\$50,314,300	80.1%
\$100,000 to \$249,999					
Number of Firms	355,804	422,531	475,458	556,900	56.5%
Employment	782,966	709,701	640,421	543,400	-30.6%
Sales (\$000)	\$55,586,538	\$66,287,067	\$74,396,099	\$87,201,600	56.9%
\$250,000 to \$499,999					
Number of Firms	169,337	197,249	218,598	252,100	48.9%
Employment	854,692	838,312	804,222	769,900	-9.9%
Sales (\$000)	\$59,126,765	\$68,982,476	\$76,728,816	\$88,712,300	50.0%
\$500,000 to \$999,999					
Number of Firms	100,230	121,553	135,989	160,300	59.9%
Employment	893,969	986,237	923,323	943,300	5.5%
Sales (\$000)	\$69,398,077	\$84,728,761	\$95,050,961	\$112,515,400	62.1%
\$1,000,000 or more					
Number of Firms	98,870	116,985	141,908	171,200	73.2%
Employment	4,112,652	4,213,120	4,758,865	5,198,800	26.4%
Sales (\$000)	\$559,164,953	\$625,662,232	\$841,062,304	\$1,032,978,000	84.7%

Table 12: Trend in Growth of Women-Owned Firms by Employment Size Class, 1997-2015					
	Women-Owned Firms				% Change, 1997- 2015
	1997	2002	2007	2015 (est.)	
Total US					
Number of Firms	5,417,034	6,489,483	7,793,139	9,410,800	73.7%
Employment	7,076,081	7,146,229	7,579,876	7,922,900	12.0%
Sales (\$000)	\$818,669,084	\$940,774,986	\$1,202,115,758	\$1,463,166,300	78.7%
No employees					
Number of Firms	4,685,535	5,734,025	6,992,932	8,563,800	82.8%
Employment	-	-	-	-	0.0%
Sales (\$000)	\$115,443,527	\$160,244,074	\$202,483,064	\$261,739,600	126.7%
1 to 4 employees					
Number of Firms	444,121	461,896	499,625	537,400	21.0%
Employment	923,514	939,479	978,484	1,015,900	10.0%
Sales (\$000)	\$103,567,582	\$113,455,460	\$136,863,702	\$159,531,700	54.0%
5 to 9 employees					
Number of Firms	150,300	149,063	151,544	152,400	1.4%
Employment	974,625	970,986	988,001	997,100	2.3%
Sales (\$000)	\$84,335,319	\$96,553,311	\$116,479,023	\$138,362,500	64.1%
10 to 19 employees					
Number of Firms	79,327	82,942	85,462	89,600	13.0%
Employment	1,046,787	1,105,339	1,138,798	1,201,400	14.8%
Sales (\$000)	\$91,167,777	\$103,155,850	\$128,994,789	\$154,747,400	69.7%
20 to 49 employees					
Number of Firms	39,987	43,244	44,694	47,900	19.8%
Employment	1,167,829	1,269,752	1,322,941	1,428,500	22.3%
Sales (\$000)	\$104,393,025	\$118,005,642	\$153,029,727	\$186,141,600	78.3%
50 to 99 employees					
Number of Firms	10,325	11,072	11,413	12,200	18.2%
Employment	693,586	750,562	770,967	823,600	18.7%
Sales (\$000)	\$71,473,096	\$74,405,956	\$94,226,425	\$109,716,900	53.5%
100 to 499 employees					
Number of Firms	6,566	6,578	6,918	7,200	9.7%
Employment	1,213,289	1,195,043	1,290,103	1,342,400	10.6%
Sales (\$000)	\$113,055,559	\$114,737,129	\$161,038,049	\$193,704,500	71.3%
500 or more employees					
Number of Firms	873	662	722	600	-31.3%
Employment	1,056,451	915,068	1,090,584	1,113,800	5.4%
Sales (\$000)	\$135,233,199	\$160,217,565	\$209,051,547	\$259,307,100	91.7%

	African American Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Total US					
Number of Firms	312,884	547,032	911,728	1,319,400	321.7%
Employment	169,038	176,436	245,474	297,500	76.0%
Sales (\$000)	\$13,550,983	\$20,670,616	\$36,804,059	\$52,634,800	288.4%
California					
Number of Firms	29,827	52,651	64,997	83,700	180.6%
Employment	14,225	15,310	24,061	29,300	106.0%
Sales (\$000)	\$1,730,441	\$2,942,376	\$8,827,268	\$12,597,100	628.0%
Florida					
Number of Firms	24,144	46,493	86,001	94,900	293.1%
Employment	5,935	10,344	14,761	16,000	169.6%
Sales (\$000)	\$720,048	\$1,257,665	\$2,493,833	\$2,749,300	281.8%
Georgia					
Number of Firms	20,542	41,276	88,920	119,700	482.7%
Employment	5,976	8,433	15,354	19,600	228.0%
Sales (\$000)	\$717,278	\$1,299,683	\$2,207,387	\$2,878,500	301.3%
Illinois					
Number of Firms	19,951	39,766	64,242	89,800	350.1%
Employment	14,396	11,978	11,083	9,200	-36.1%
Sales (\$000)	\$1,229,224	\$1,626,990	\$2,115,414	\$2,625,900	113.6%
Maryland					
Number of Firms	19,187	31,955	48,388	71,400	272.1%
Employment	10,657	9,916	11,465	12,100	13.5%
Sales (\$000)	\$773,403	\$1,358,390	\$1,846,495	\$2,692,100	248.1%
New Jersey					
Number of Firms	9,218	15,820	26,130	35,600	286.2%
Employment	3,359	8,881	10,142	13,900	313.8%
Sales (\$000)	\$423,055	\$864,177	\$1,184,710	\$1,610,600	280.7%
New York					
Number of Firms	35,160	62,313	98,877	146,900	317.8%
Employment	7,250	8,597	19,199	28,200	289.0%
Sales (\$000)	\$1,057,136	\$1,491,392	\$3,034,708	\$4,525,000	328.0%
North Carolina					
Number of Firms	14,141	21,563	39,397	54,400	284.7%
Employment	6,767	9,328	23,120	32,800	384.7%
Sales (\$000)	\$384,255	\$670,096	\$1,434,287	\$2,056,700	435.2%

	African American Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Texas					
Number of Firms	20,759	34,488	68,289	113,100	444.8%
Employment	35,796	21,484	20,468	6,000	-83.2%
Sales (\$000)	\$1,718,639	\$1,524,555	\$2,370,295	\$2,984,400	73.6%
Virginia					
Number of Firms	11,457	17,229	23,992	29,900	161.0%
Employment	5,366	7,926	11,336	14,100	162.8%
Sales (\$000)	\$480,671	\$841,802	\$1,210,091	\$1,553,800	223.3%

	Asian American Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Total US					
Number of Firms	242,202	339,554	522,969	714,100	194.8%
Employment	307,276	425,024	561,031	733,800	138.8%
Sales (\$000)	\$37,391,172	\$53,652,929	\$87,678,029	\$121,913,300	226.0%
California					
Number of Firms	86,327	118,527	175,493	222,900	158.2%
Employment	114,634	140,605	185,961	223,800	95.2%
Sales (\$000)	\$14,712,544	\$21,582,901	\$32,941,755	\$42,625,100	189.7%
Florida					
Number of Firms	7,993	12,860	22,470	24,600	207.8%
Employment	10,143	21,020	19,510	20,900	106.1%
Sales (\$000)	\$1,155,688	\$2,108,534	\$3,120,252	\$3,403,100	194.5%
Georgia					
Number of Firms	5,268	8,682	15,600	20,300	285.3%
Employment	D	8,010	18,142	26,800	-
Sales (\$000)	D	\$1,276,983	\$3,142,290	\$4,742,000	-
Hawaii					
Number of Firms	12,097	14,896	19,946	24,400	101.7%
Employment	15,752	18,011	20,847	23,700	50.5%
Sales (\$000)	\$1,626,685	\$2,144,121	\$2,803,231	\$3,471,500	113.4%
Illinois					
Number of Firms	8,501	12,360	19,335	25,600	201.1%
Employment	D	13,332	22,655	31,700	-
Sales (\$000)	D	\$2,088,226	\$3,564,241	\$5,000,100	-
Maryland					
Number of Firms	6,716	7,857	12,303	16,700	148.7%
Employment	D	9,441	16,716	27,200	-
Sales (\$000)	D	\$999,016	\$1,867,360	\$3,115,000	-
New Jersey					
Number of Firms	10,131	14,521	21,067	27,200	168.5%
Employment	D	15,517	21,441	27,400	-
Sales (\$000)	D	\$2,873,056	\$3,921,346	\$4,973,000	-
New York					
Number of Firms	29,825	39,756	58,134	79,500	166.6%
Employment	D	32,564	43,951	58,100	-
Sales (\$000)	D	\$4,471,181	\$8,447,943	\$13,372,800	-

	Asian American Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Texas					
Number of Firms	512	25,346	39,632	76,500	-
Employment	D	52,770	35,469	10,900	-
Sales (\$000)	D	\$3,688,756	\$6,102,755	\$9,528,700	-
Virginia					
Number of Firms	7,124	9,661	15,343	19,200	169.5%
Employment	D	14,204	19,240	23,500	-
Sales (\$000)	\$652,643	\$1,452,027	\$2,631,111	\$3,563,400	446.0%

D=Numbers not published by the US Census Bureau due to disclosure or other reasons.

Where 1997 data are missing, 2015 estimates are calculated based on 2002-2007 growth, and % change figures are left blank.

	Latina-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Total US					
Number of Firms	337,708	540,745	787,914	1,094,400	224.1%
Employment	234,591	282,683	363,430	451,100	92.3%
Sales (\$000)	\$27,319,361	\$35,265,399	\$55,653,289	\$74,943,000	174.3%
Arizona					
Number of Firms	9,246	12,389	19,367	21,400	131.5%
Employment	8,750	7,108	13,495	14,500	65.7%
Sales (\$000)	\$656,950	\$876,158	\$1,521,989	\$1,697,100	158.3%
California					
Number of Firms	101,332	154,869	205,309	260,500	157.1%
Employment	55,760	67,661	70,627	78,500	40.8%
Sales (\$000)	\$6,049,009	\$9,923,952	\$13,087,779	\$16,826,800	178.2%
Florida					
Number of Firms	48,261	81,553	138,984	152,000	215.0%
Employment	22,717	40,917	49,767	53,700	136.4%
Sales (\$000)	\$3,488,263	\$5,554,444	\$9,997,020	\$10,934,300	213.5%
Georgia					
Number of Firms	3,528	4,866	12,428	16,400	364.9%
Employment	1,647	2,679	3,679	4,600	179.3%
Sales (\$000)	\$241,002	\$566,691	\$1,213,526	\$1,651,600	585.3%
Illinois					
Number of Firms	8,965	12,910	19,330	25,300	182.2%
Employment	28,796	12,965	16,610	9,600	-66.7%
Sales (\$000)	\$1,089,259	\$1,355,662	\$1,521,994	\$1,771,200	62.6%
New Jersey					
Number of Firms	9,276	18,001	24,415	32,900	254.7%
Employment	2,725	8,929	11,626	16,600	509.2%
Sales (\$000)	\$515,398	\$1,465,444	\$1,793,649	\$2,508,400	386.7%
New Mexico					
Number of Firms	8,281	10,769	13,864	18,800	127.0%
Employment	6,528	7,282	11,494	15,900	143.6%
Sales (\$000)	\$663,957	\$813,315	\$1,130,632	\$1,545,800	132.8%
New York					
Number of Firms	33,704	72,986	81,252	117,100	247.4%
Employment	8,444	15,598	14,383	18,900	123.8%
Sales (\$000)	\$1,618,625	\$2,897,516	\$3,324,789	\$4,610,600	184.8%

	Latina-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Texas					
Number of Firms	55,776	91,606	137,541	214,600	284.8%
Employment	52,888	60,292	96,769	138,100	161.1%
Sales (\$000)	\$7,895,492	\$4,900,783	\$10,983,260	\$13,893,200	76.0%
Virginia					
Number of Firms	4,479	6,320	9,821	12,300	174.6%
Employment	3,303	5,175	8,120	10,400	214.9%
Sales (\$000)	\$324,293	\$667,268	\$1,222,739	\$1,646,100	407.6%

Table 16: Trend in Growth of Native American/Alaska Native Women-Owned Firms in Top Ten States, 1997-2015					
	Native American/Alaska Native Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Total US					
Number of Firms	53,593	78,292	96,543	125,800	134.7%
Employment	74,114	49,406	52,432	37,700	-49.1%
Sales (\$000)	\$6,755,233	\$5,763,268	\$8,862,208	\$10,296,600	52.4%
Alaska					
Number of Firms	1,644	1,704	D	-	-
Employment	2,351	D	D	-	-
Sales (\$000)	\$306,650	D	D	-	-
Arizona					
Number of Firms	2,079	2,972	3,564	3,900	87.6%
Employment	1,992	1,717	3,267	3,500	75.7%
Sales (\$000)	\$129,691	\$231,973	\$305,156	\$340,700	162.7%
California					
Number of Firms	7,338	15,027	18,844	25,000	240.7%
Employment	24,592	5,436	5,206	900	-96.3%
Sales (\$000)	\$2,116,631	\$1,004,727	\$1,335,410	\$920,400	-56.5%
Georgia					
Number of Firms	1,088	1,395	2,144	2,600	139.0%
Employment	1,382	1,287	1,373	1,400	1.3%
Sales (\$000)	\$99,580	\$118,303	\$119,838	\$129,000	29.5%
Illinois					
Number of Firms	1,134	1,078	2,442	3,200	182.2%
Employment	571	883	927	1,100	92.6%
Sales (\$000)	\$62,941	\$67,901	\$153,024	\$204,900	225.5%
New Mexico					
Number of Firms	2,648	3,347	4,167	4,800	81.3%
Employment	1,068	D	1,751	2,000	87.3%
Sales (\$000)	\$147,805	\$133,354	\$314,238	\$383,400	159.4%
New Jersey					
Number of Firms	483	775	1,442	2,000	314.1%
Employment	694	297	791	800	15.3%
Sales (\$000)	\$48,163	\$42,265	\$95,874	\$122,600	154.6%
New York					
Number of Firms	1,393	5,471	5,900	9,300	567.6%
Employment	614	1,116	1,441	2,100	242.0%
Sales (\$000)	\$98,778	\$139,872	\$333,982	\$511,200	417.5%

Table 16: Trend in Growth of Native American/Alaska Native Women-Owned Firms in Top Ten States, 1997-2015					
	Native American/Alaska Native Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
North Carolina					
Number of Firms	1,652	2,611	3,668	4,900	196.6%
Employment	1,252	1,270	1,909	2,300	83.7%
Sales (\$000)	\$93,722	\$133,647	\$242,691	\$331,000	253.2%
Oklahoma					
Number of Firms	4,401	5,543	7,630	10,500	138.6%
Employment	5,190	5,796	7,453	9,500	83.0%
Sales (\$000)	\$703,349	\$548,673	\$1,256,268	\$1,754,800	149.5%
Texas					
Number of Firms	4,024	6,694	6,719	9,300	131.1%
Employment	6,023	6,321	3,214	600	-90.0%
Sales (\$000)	\$488,346	\$716,736	\$853,389	\$1,197,400	145.2%

D=Numbers not published by the US Census Bureau due to disclosure or other reasons.

	Native Hawaiian/Pacific Islander Women-Owned Firms				% Change, 1997-2015
	1997	2002	2007	2015 (est.)	
Total US					
Number of Firms	5,764	10,582	14,963	21,200	267.8%
Employment	6,327	7,395	12,074	16,000	152.9%
Sales (\$000)	\$709,599	\$795,963	\$1,509,366	\$2,053,800	189.4%
California					
Number of Firms	853	1,703	3,880	5,500	544.8%
Employment	266	D	2,624	3,900	1366.2%
Sales (\$000)	\$59,215	\$99,827	\$300,669	\$428,900	624.3%
Florida					
Number of Firms	206	914	549	600	191.3%
Employment	263	318	386	400	52.1%
Sales (\$000)	\$32,632	D	\$32,670	\$32,700	0.2%
Hawaii					
Number of Firms	1,974	3,157	4,234	5,500	178.6%
Employment	1,601	3,101	4,900	6,800	324.7%
Sales (\$000)	\$281,763	\$330,562	\$716,659	\$963,700	242.0%

D=Numbers not published by the US Census Bureau due to disclosure or other reasons.

All other states contained multiple disclosure issues, thus reliable estimates could not be calculated.

	1997-2015	1997-2007	2007-2015	2014-2015
Total US	608	651	554	887
Race/Ethnicity				
All minority-owned	332	356	303	484
African American	153	164	140	223
Asian American	72	77	65	105
Latina	115	123	105	168
Native American/ Alaska Native	11	12	10	16
Native Hawaiian/Pacific Islander	2	3	2	3
Non-minority	276	295	251	402
State				
Alabama	9	10	8	20
Alaska	0	0	0	1
Arizona	9	14	3	16
Arkansas	5	4	5	22
California	79	93	62	287
Colorado	11	12	10	28
Connecticut	5	6	3	18
Delaware	1	2	0	(3)
District of Columbia	1	1	1	1
Florida	42	67	12	54
Georgia	29	36	20	57
Hawaii	3	3	2	4
Idaho	2	3	1	5
Illinois	25	28	20	38
Indiana	6	6	6	15
Iowa	2	2	2	7
Kansas	3	3	2	4
Kentucky	6	6	7	14
Louisiana	8	9	7	11
Maine	2	2	1	1
Maryland	15	15	15	39
Massachusetts	11	10	12	40
Michigan	16	17	14	76
Minnesota	7	7	7	14
Mississippi	5	6	4	8
Missouri	7	7	7	21
Montana	2	2	1	4
Nebraska	2	2	3	8

Table 18: Trend in Net Number of New Women-Owned Firms per Day, 1997-2015				
	1997-2015	1997-2007	2007-2015	2014-2015
Nevada	4	8	(0)	(2)
New Hampshire	2	2	2	4
New Jersey	14	16	11	41
New Mexico	3	3	3	17
New York	54	55	52	174
North Carolina	21	23	17	23
North Dakota	2	1	3	8
Ohio	13	12	15	65
Oklahoma	5	5	5	20
Oregon	7	6	8	23
Pennsylvania	17	17	17	49
Rhode Island	1	2	1	2
South Carolina	8	10	7	14
South Dakota	1	1	1	3
Tennessee	11	12	10	16
Texas	68	63	74	188
Utah	5	5	6	13
Vermont	1	1	1	3
Virginia	13	16	10	5
Washington	10	10	9	27
West Virginia	1	1	1	2
Wisconsin	6	6	6	19
Wyoming	1	1	1	6
Metropolitan Area	2002-2015	2002-2007	2007-2015	2014-2015
Atlanta GA	17	28	9	1
Baltimore MD	7	9	5	(8)
Boston MA	5	7	4	(7)
Chicago IL	19	31	12	(10)
Dallas TX	20	23	18	36
Denver CO	6	6	5	14
Detroit MI	7	11	4	13
Houston TX	15	19	12	26
Los Angeles CA	19	35	9	25
Miami FL	13	28	4	4
Minneapolis/St. Paul MN	4	5	3	(1)
New York NY	35	51	25	30
Philadelphia PA/NJ/DE	10	14	7	2
Phoenix AZ	3	7	1	5

Table 18: Trend in Net Number of New Women-Owned Firms per Day, 1997-2015				
	1997-2015	1997-2007	2007-2015	2014-2015
Metropolitan Area (cont'd)	2002-2015	2002-2007	2007-2015	2014-2015
Pittsburgh PA	2	2	2	0
Portland OR	4	4	4	6
Riverside CA	7	14	3	23
Sacramento CA	3	5	1	7
St. Louis MO	1	2	1	1
San Antonio TX	7	8	6	10
San Diego CA	5	7	3	8
San Francisco CA	6	9	4	4
Seattle WA	4	6	3	0
Tampa/St. Petersburg FL	6	12	2	3
Washington DC	13	19	9	(8)

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